

Software Audit Services

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BENEFITS

Knowledge & Experience

Know how vendors work and analyze results during an audit

Quality

We use the same methodology as software vendors do

Cost Avoidance

Proactively identify and remediate financial risks

Cost Savings

Negotiate the best possible deal

SERVICE SCHEMES

Our software audit services have been designed to provide you with two alternative options offering the flexibility to best suit your organization's needs:

Software Audit Services

Light Edition: includes risk scans to understand the high-level compliance status and actions required.

Software Audit Services

Full Edition: includes a detailed compliance analysis to understand the complete and accurate compliance status and determine appropriate actions.

BE IN THE DRIVER'S SEAT.

Undergoing an audit by a software vendor can be stressful for any organization and often ends up with an unexpected exposure that can be prevented. Even if you are compliant, you will need to spend time and effort to gather all the information to prove your licensing position.

We have extensive experience in supporting organizations with software vendor audits. Our services range from audit preparation through conducting a full compliance analysis to advising you on how to negotiate during the audit and get the best and most cost-effective solution for your organization. We enable you to make educated decisions by ensuring that you are as informed to your rights and options as is the vendor.

The following services are included in our software audit services offering.

Audit Strategy

When confronted with an audit, the first required action is to develop and implement the most effective audit strategy. We can advise you on how to handle an audit effectively and be in the driver's seat instead of following the lead of the vendor. Utilizing our experience and knowledge, we will buy you the required time to perform an internal audit first before sharing any information with the vendor. In the event that you've already received an audit report from a software vendor indicating that you are non-compliant, we can provide a second opinion and typically bring down the initial financial claim by at least 50%.

Internal Audit

As many organizations are uncertain about their compliance position, sharing data with a vendor during an audit often leads to unexpected financial exposure. We will support you in conducting an internal audit first and will guide you through the remediation activities. Using the same methodology as the vendor, you can be assured that you are in control and prevent any unnecessary financial risks.

Negotiation Support Services

Based on the results of the (internal) audit, we will provide negotiation support and advice to get you the best possible deal. Having the knowledge of how software publishers work and their reasoning during an audit, allows you to make informed decisions. Whether you are negotiating a new deal, renewing agreements or have contracts coming up for certification, this is the time to obtain the terms and conditions that best suit your organization. We can help you determine what is best for your specific situation and advise you on how to conduct the negotiations with your software vendor.

[Learn more about our software audit services?](#)

Contact us for more information, to answer your questions, or to make an appointment.